



Dairy Advisory Services

Providing technical and financial advice to dairy farmers and taking a whole farm approach to improving the sustainability and profitability of dairy farming systems.

Supporting you as you manage, develop, and grow your dairy business through our specialist services, including:

Forage analysis and nutrition

Independent, unbiased nutritional advice and rationing for the dairy herd using Dietcheck software. Our nutrition experts are passionate about providing cost-effective based solutions to optimise performance. Our analytical laboratory can carry out a range of forage and feed analyses to include mineral content.

Nutrient management plans

Our plans include soil and slurry analysis so that nutrient requirements can be matched to crop demands. As well as helping ensure crop yields are optimised, organic manures can be best targeted to reduce purchased fertiliser requirements, improve soil health and reduce greenhouse gas (GHG) emissions.

Carbon audits

Analyse your farm's carbon footprint using our award-winning carbon calculator Agrecalc. Our experts can provide mitigation strategies to help reduce GHG emissions, which is closely linked to improvements in efficiency and profitability.

Financial management

We can provide a range of financial services to your business including forward budgets, cashflow planning and business reviews which will help you plan for the future, deal with volatile dairy markets, or get financial support from your bank or lending provider.

Dairy herd management

Our team of consultants have experience in herd management backed up by knowledge from our own SRUC dairy farms and SRUC vets. Our vets will work alongside your own veterinary practice to provide specialist advice in dairy herd health.

Dairy costings

Monthly dairy costings can be carried out with our benchmarking programme, MilkNet. This can be used to monitor herd output and financial performance on a monthly basis. The system records monthly milk produced and milk income, along with composition and hygiene quality, changes in cow numbers and calvings, purchased feeds used, and feed costs. From this information, monthly changes in milk output and income can be easily tracked.



MilkNET

MilkNET is an internet-based, interactive dairy costing system which allows farmers to track and benchmark herd output and financial performance on a monthly basis. Herds can also be benchmarked against others based on herd size and annual yield information. The online portal operates on the milk quota year from 1st April – 31st March. It can record physical and financial information about the dairy herd and enables benchmarking total gross output from milk sales, whilst deducting costs of bought in feeds.

We evaluate data from the following feeding efficiency KPI's:

- Milk from forage
- Concentrate use per cow
- Concentrate use per litre
- Margin over concentrates per cow
- Margin over concentrates per litre

These efficiency measures allow assessment of milk production efficiency and can identify areas for improvement when benchmarked against similar herds. MilkNet can also be used to forecast future milk production and produce a full Cost of Production report.

Our qualified, trusted, and experienced consultants can help you to maximise business efficiency and technical performance in the dairy herd. As part of SRUC, we have access to world class research, meaning our independent advice is evidence-based.

For more details and cost breakdowns for these services, contact SAC Consulting on dairy@sac.co.uk.